

WILLIAM RAVEIS

New York Standard Operating Procedure

All William Raveis Real Estate (“Raveis”) salespersons are required by New York State Law to uniformly apply Raveis’ Standard Operating Procedure regarding prospective buyers:

1. Raveis does not require prospective buyers to provide identification to work with a Raveis salesperson. However, prospective buyers will be required to provide identification prior to making an offer on a property.
2. Raveis does require prospective buyers to enter into an exclusive buyer representation agreement to work with a Raveis salesperson.
3. Raveis does not require prospective buyers to provide proof of a mortgage pre-approval to work with a Raveis salesperson.

Notwithstanding the foregoing, Sellers may have their own uniform criteria when allowing prospective buyers to enter their homes or when reviewing offers.